Mixed Tenure Housing Developments on Large Council Owned Sites

Update to Council Meeting 14th October 2019

July Council Meeting

- Overview of sites & indicative tenure mixes
- Commitment to update Members in October on:
 - Preparation of Clonburris site for Part 8 proposal
 - Design & costing for Killinarden & Rathcoole (to examine affordability & suitability for joint venture)
 - Detailed design for Belgard Square North site
 - Establish market interest for Affordable Scheme
 - Confirm financial support from DHPLG

Clonburris (2,000+ Homes):

Phase 1-approx. 270 homes: Affordable (135) & Social (135)



Clonburris (Phase 1-approx. 270 homes):

Affordable (135) & Social (135)

- Masterplan including layout & typology being finalised
- Consultants engaged to bring design to Part 8
- NDFA assisting with costing model
- Provisional housing mix proposed as follows:

Type	Social	Affordable/ Private
1-Bed Home	24	0
2 Bed Home	55	47
3-Bed Home	35	80
4-Bed Home	21	8
Totals	135	135

Killinarden (500 homes):

Affordable (300), Social (100) & Private (100)



Killinarden (500 homes): Affordable (300), Social (100) & Private (100)

- Masterplan including layout and typology being finalised
- NDFA assisting with costing model
- Provisional housing mix proposed as follows:

Home Type	Social	Affordable/Private
1-Bed Home	20	0
2 Bed Home	40	120
3-Bed Home	30	275
4-Bed Home	10	5
Totals	100	400

Killinarden:

Community & Parkland Development

- Procurement of independent facilitator to lead consultation
- Consultation with local community, sporting and youth groups
- Provide nature places & passive/ active, inter-generational facilities
- Scope for infill housing for downsizing & passive surveillance
- Commitment to provide new community facility between proposed housing & Elder Heath



Rathcoole (250 homes):

Affordable (100 homes), Social (100), Private (50)



Rathcoole (250 homes):

Affordable (100 homes), Social (100), Private (50)

Provisional housing mix proposed as follows:

Home Type	Social	Affordable/Private
1-Bed Home	15	0
2 Bed Home	30	40
3-Bed Home	40	110
4-Bed Home	15	0
Totals	100	150

- DES examining school site / discussions with DCB on playing facilities / Library site being scoped—predicated on housing proposal.....
- Traffic & transport assessment & detailed ecological/environmental assessments being conducted
- NDFA assisting with costing model

Belgard North (140 apartments):

Affordable Rental



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Affordable Rental

Outline design comprising:

Туре	Rental
Studio Apartment	12
1-bed Apartment	53
2 Bed-Apartment	75
Total	140

- Procurement commenced for design team
- Expression of interest for partner Approved Housing Body
- Access road commencing
- Adjacent projects progressing (innovation centre, amenity park, school etc.)

Affordable Homes Portal

- Portal launched on 26th September
- Expressions of interest sought to take market soundings
- Opportunity to express interest in each of three sites earmarked for delivery of Affordable Housing (Clonburris, Killinarden & Rathcoole)
- EOIs received to date:
- Clonburris:1,269/Killinarden:1,001/Rathcoole:1,347;

Serviced Sites Funding

- Applications to DHPLG for three sites at Clonburris, Killinarden & Rathcoole
- Provisional approval received in August for €18.4m in funding for infrastructure delivery:
 - Clonburris €6.2m
 - Killinarden €8.9m
 - Rathcoole €3.3m
- Provides opportunity for €35k approx. subsidy for 435 affordable homes

Options for Use of Housing Land

- Policy social housing
 - Site selection guidelines 1997 social housing 75 units stand alone
 - Sustainable communities guidelines 2007 20%
 - Social alone underutilisation of sites or incremental use of many years
- Integrated developments design and community considerations
 - Quality design tenure blind avoidance of stigmatisation.
 - Existing environment community integration
 - Provision of associated community facilities, infrastructure etc
 - 40% kilcarbery when PPP site included

Why Mixed Tenure?

- National policy
- Integrated community, tenure blind, equality of opportunity.
- Can develop whole site as one.
- Gives us capacity to provide community facilities in tandem.
- Community can grow together organically.
- Fulfils our Housing mandate common purpose housing for all.
- Opportunity for some cost recovery for onward investment.
- % mix a call on site by site basis.

Land Value – Cost Recovery!

- Traditional approach
 - Local authorities purchased land allowed up to 7 years holding costs
 - Objective build out site in 7 years
 - Size of site had to match ambition and sustainability considerations
 - Cost and availability of land makes this approach more duiffcult
- Our land bank
 - Sale or replacement €400k --€1m per acre
 - On social housing not recoverable
 - On affordable housing may be partially recoverable
 - On private housing recoverable
 - Kilcarbery site value €38m

Affordable Housing – Cost Model Example

• 3-bed semi-detached house—open market value €330,000

Cost of provision

 Land Valuation 	€40,000
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• All-in Construction €214,000

Abnormal Costs €10,000

• Design Fees €15,000

• Finance Costs €15,000

• Legal & Marketing €5,000

• Development Levy <u>€10,000</u>

• TOTAL Costs €309,000 - Viable? Yes Affordable?

Affordable Housing – Cost Model Example (cont.)

- 2-bed own-door apartment market value €250,000
- Cost of provision

 Land Valuation €40,000
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- All-in Construction €198,000
- Abnormal Costs €10,000
- Design Fees €15,000
- Finance Costs €15,000
- Legal & Marketing €5,000
- Development Levy <u>€10,000</u>
- TOTAL Costs €293,000 Uviable if affordable

Determination of Affordable Price

- Understanding of costs
- Understanding of market value
- Understanding of borrowing capacity of applicants
- Understanding of national rules
- Contribution of serviced site fund
- Risk appetite appetite to subsidise at local level
- Likely to vary site to site

Nature of Tender

- Important to attract significant developers/ builders with capacity
- Competitive variables
 - Value of land
 - Price of social housing to given design
 - Delivery of affordable units UP TO a given price ceiling
 - Social clauses
 - Design quality and Timeframe Inflation built in
- Risk allocation
 - Provider pricing, market, economy planning maybe?
 - Council guarantee affordable purchasers and Social contract.

What Next

- Finalise preplanning studies
- Get best estimate of costs
- Proceed to planning where possible
- Determine affordable price points
- What is needed and outside our control
 - National regulations form of transfer etc
 - Income and other criteria
 - Clawback decision
 - Extent of subsidy local or national decision.